

# GLOBAL BUSINESS



  
**WINTER**  
M X

**WINTER**

**2023**

Mexico City

• Queretaro

• Leon

• Monterrey



# 4 SPEND WEEKS TRAVELING AROUND MEXICO

from January 7 to February 3, 2023



The **iWinterMx Programs** are an innovative academic option designed for International students who love traveling and learning about new cultures. They are **four-week-long** and were created with an itinerant schedule, that is, students will travel to different Tec de Monterrey campuses in different cities. This means that students will learn about different parts of the country without ceasing their studies.

Each Tec de Monterrey campus will organize special activities with field trips, company visits, and networking events that will make their experience unforgettable by creating everlasting memories, exercising their intellectual curiosity, and developing entrepreneurship, innovation, and leadership skills in a multicultural setting.

The programs are based on **experiential learning** so students will learn also outside the classroom by developing real-life collaborative projects with other students. Students will be embarked on Tec de Monterrey's **TEC21** educational model, an ambitious university-wide program to rethink education allowing flexibility as to how, when, and where students learn.

## GLOBAL BUSINESS PROGRAM

In this program, students will be challenged to develop a creative Business Model Canvas for a business opportunity they identify, all based on the knowledge of the Mexican market and its culture for doing business. Students will live in four vibrant cities in Mexico. The Santa Fe district in Mexico City, the colonial city of Queretaro, the industrialized city of Leon, and the modern business and industrial center in Monterrey.

# COURSES

Credits per course

3 credits

5 ECTS

8 Tec de Monterrey units

Credit load of  
the program (2 courses)

6 credits

10 ECTS

16 Tec de Monterrey units

Students will learn and advance their skills by taking 2 courses:

## **NI1001 – Enterprise, Culture, and Business in the World (taught in English)**

In this course, students will be able to identify and analyze differences in cultures, political, social, and economic systems that influence businesses and analyze how the globalization process affects international businesses.

## **NI2006 – Doing Business in Mexico (taught in English)**

Students will learn about Mexican present time economics, political and trading structures; compare different cultural patterns and business protocols and the historical bases of the Mexican economy and business models. Also, students will discover the differences in management styles between Mexican and foreign companies.

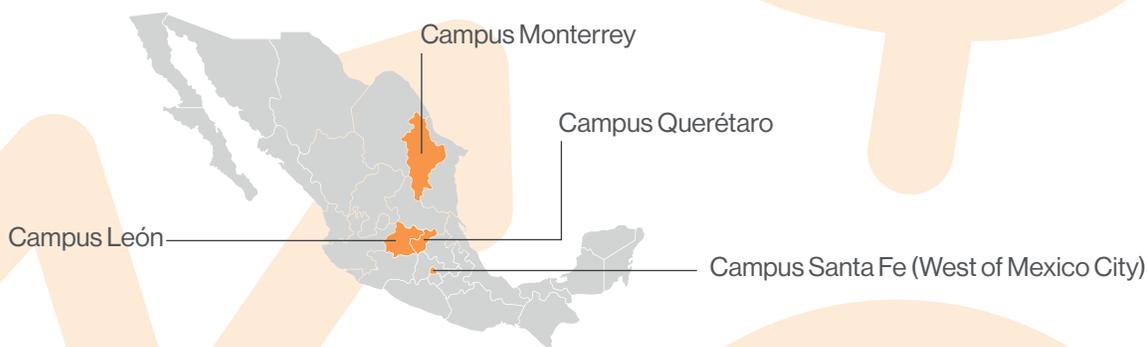
# CAMPUSES

**Santa Fe:** Located west of Mexico City and designed by the world-famous architect Ricardo Legorreta, Campus Santa Fe was built in 2001. Is one of the newest among other 25 campuses of Tec de Monterrey throughout Mexico. The campus is located in the Santa Fe area, the newest commercial and residential neighborhood that has become the greatest economic activity center within the Mexican capital. Our privileged location, close to charming cities like Cuernavaca and Puebla, allows students to travel and enjoy diverse experiences while living within the heart of the country.

**Queretaro:** Campus Querétaro is the fourth largest campus in the country with more than 7000 students, of which 55% are from other states and more than 400 international students from around the world. Queretaro is located in the heart of Mexico, just a two-hour drive from Mexico City. Its great location, modern infrastructure, diversity of people, food, and touristic places make the state one of the best destinations to visit. Queretaro is one of the safest, innovative, and state-of-the-art sectors in industrial production, education, and technology.

**Leon:** The campus opened its doors in 1978. Located in the center of the country, the city of Leon is famous for its leather industry which produces high-quality leather shoes and clothes. Throughout the year, Leon is host to international events like the Hot Air Balloon Festival and the Rally Race, amazing events that cannot be missed. Nowadays, Leon is also known for being one of the best automotive production clusters in the country and for its nearness to Puerto Interior, one of the best industrial parks in Mexico and Latin America.

**Monterrey:** The main campus of Tec de Monterrey is located in a modern industrial and business center only 230 Km far from the USA border. The city, also known as “La Ciudad de las Montañas” (City of the Mountains), hosts a set of transnational conglomerates with 10 out of 20 of the most important Mexican firms. The campus has been designed to create the perfect environment, motivating the engagement of intensive academic activity with research as well as recreation, allowing the full innovative and entrepreneurial potential of students and faculty to flourish.



# WHY i WINTER MX?

## STANDS FOR

- INNOVATIVE
- INCREDIBLE
- ITINERANT
- IDEAL
- INTERNATIONAL



Company visits



Conferences with experts



Networking events



Trips

# PROGRAM COST

**\$2,190 USD** for exchange students  
nominated by partner institution.\*

**\$4,390 USD** for study abroad students.

## This cost includes:

- Tuition.
- Housing.
- Transportation for all program activities, including airport pick up on official arrival day and transfer from city to city.
- Breakfast six days per week.
- Tickets to all visits and events of the program
- Student arrival kit
- Health insurance

\*The cost of the program already reflects the tuition waiver for exchange students.

**NOMINATION DEADLINE :**

**Nov 4, 2022**

**APPLICATION DEADLINE :**

**Nov 9, 2022**

# PROGRAM SCHEDULE

Arrival Day: January 7, 2023	<b>MEXICO CITY</b>
Orientation Day: January 8, 2023	<b>CAMPUS SANTA FE</b> (West of Mexico City)
WEEK 1 Jan. 9 to Jan. 13	<b>CAMPUS SANTA FE</b>
WEEK 2 Jan. 16 to Jan. 20	<b>CAMPUS QUERETARO</b>
WEEK 3 Jan. 23 to Jan. 27	<b>CAMPUS LEON</b>
WEEK 4 Jan. 30 to Feb. 3	<b>CAMPUS MONTERREY</b>

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For more information, please write to:

[studyinmexico@itesm.mx](mailto:studyinmexico@itesm.mx)



Tecnológico  
de Monterrey

ONE COUNTRY, FOUR CITIES